



MEDACTA GROUP

Benvenuto

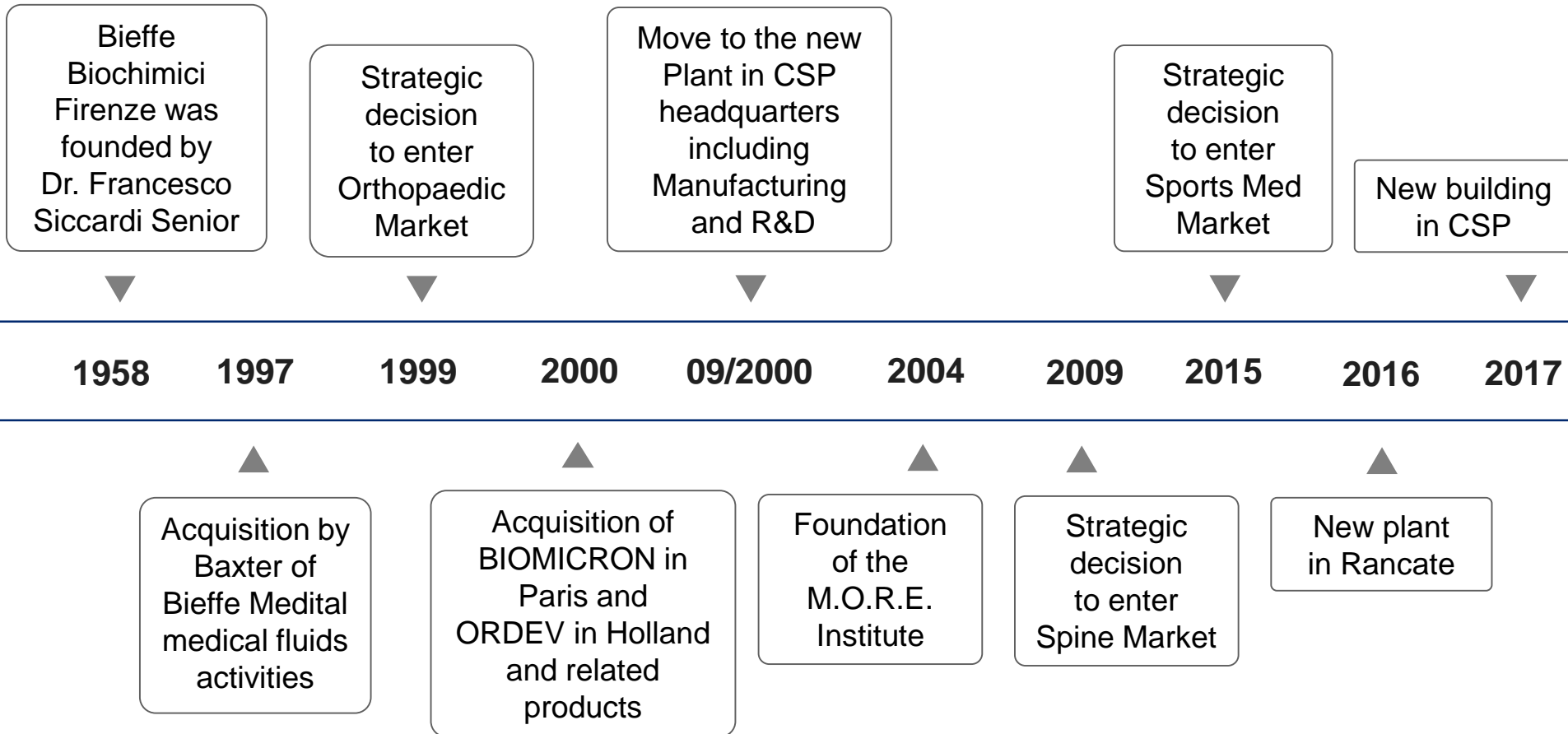
Giuseppe Cilla
Marketing Director

Napoli 25 gennaio 2017





LE NOSTRE ORIGINI





I nostri valori

- ▶ Benessere del Paziente
- ▶ Innovazione e Formazione
- ▶ Sostenibilità dei Sistemi Sanitari



AAIS

ANTERIOR MINIMALLY INVASIVE SURGERY
IN HIP REPLACEMENT



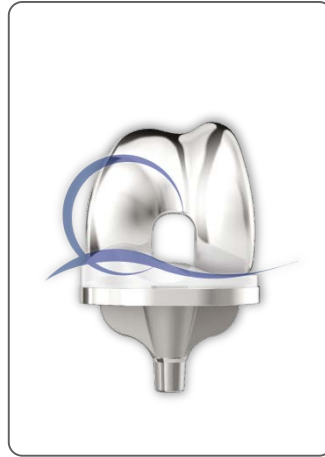
MyKnee

PATIENT MATCHED TECHNOLOGY
IN KNEE REPLACEMENT



GAK SPHERE

MEDIANLY STABILIZED KNEE



GAK Efficiency

SINGLE USE INSTRUMENTS
IN KNEE REPLACEMENT



MySpine

PATIENT MATCHED TECHNOLOGY
IN SPINE SURGERY



M.O.R.E.
INSTITUTE
MEDACTA ORTHOPAEDIC
RESEARCH AND EDUCATION



Con il M.O.R.E. Institute,
Il Chirurgo non è mai solo
di fronte a nuove tecnologie



2017 Attività Educational in Hip, Knee and Spine

- ▶ 230 Reference Centers (Nazionali & Internazionali)
- ▶ 1000 Partecipanti in 65 LC
- ▶ 1300 interazioni Surgeon to Surgeon





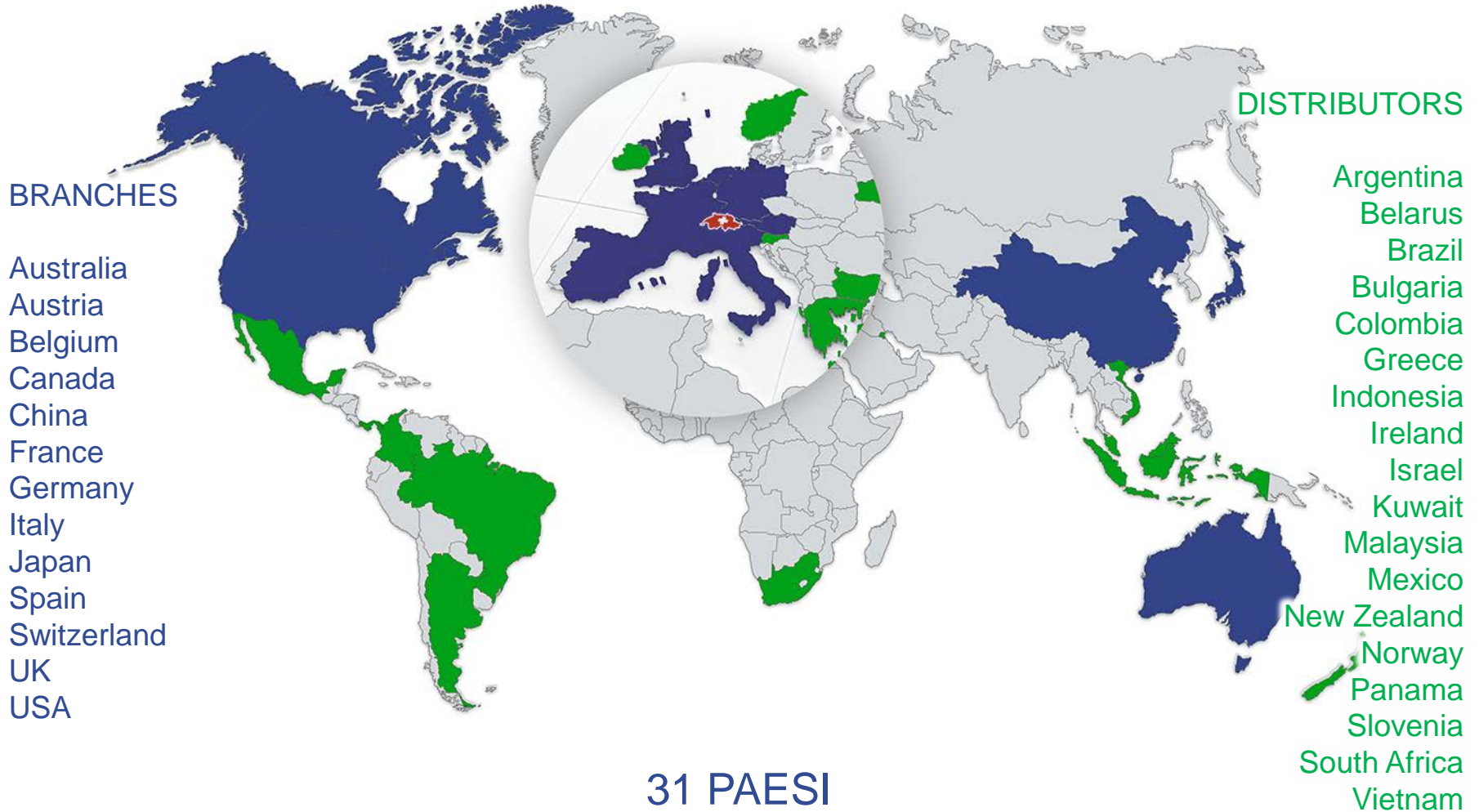
FELLOWSHIPS & COLLABORATIONS SUPPORTED BY MEDACTA



30 hosting centers worldwide

40 fellowships supported
(EFORT, AOA, EKA, EKS, ...)

MEDACTA NEL MONDO





Medacta Oggi

1th european based
hip and knee
manufacturer 

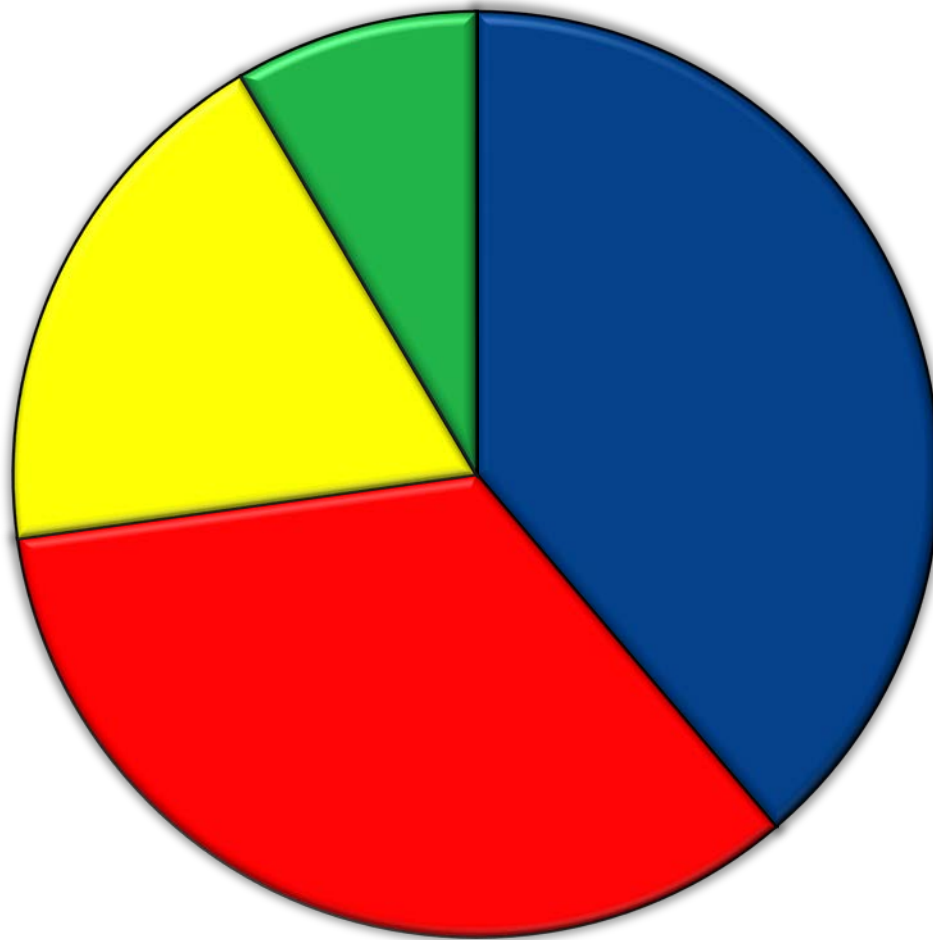
5th 
global player

+25% 
average growth





Medacta nel Mondo



- Europa
- Stati Uniti
- Australia
- Giappone



TOP 10 Registro Australiano

Table KT2 10 Most Used Femoral Prostheses in Primary Total Knee Replacement

2003		2013		2014		2015		2016	
N	Model	N	Model	N	Model	N	Model	N	Model
3184	LCS CR	7407	Triathlon CR	8091	Triathlon CR	8703	Triathlon CR	9467	Triathlon CR
2847	Duracon	6179	Nexgen CR Flex	6382	Nexgen CR Flex	6337	Nexgen CR Flex	6416	Nexgen CR Flex
2150	Nexgen CR	3259	LCS CR	3216	LCS CR	3327	Vanguard CR	2971	Nexgen LPS Flex
1419	PFC Sigma CR	2814	Nexgen LPS Flex	3004	Vanguard CR	3106	Nexgen LPS Flex	2836	Vanguard CR
1354	Scorpio CR	2698	PFC Sigma CR	2896	Nexgen LPS Flex	2925	LCS CR	2721	LCS CR
1058	Genesis II CR	2653	Vanguard CR	2286	PFC Sigma CR	2216	Attune CR	2476	Attune CR
1002	Natural Knee II	1598	Genesis II CR	2018	Legion Oxinium PS	2000	Legion Oxinium PS	1949	Legion Oxinium PS
902	Nexgen LPS	1537	Genesis II Oxinium PS	1510	Genesis II CR	1455	PFC Sigma CR	1534	GMK Sphere Primary
883	Profix	1388	Legion Oxinium PS	1404	Genesis II Oxinium PS	1397	Genesis II CR	1475	Genesis II Oxinium PS
751	Scorpio PS	1292	PFC Sigma PS	1254	Genesis II PS	1390	Genesis II Oxinium PS	1451	Evolution
10 Most Used									
15550 (10)	71.5%	30825 (10)	69.3%	32061 (10)	67.8%	32856 (10)	64.8%	33296 (10)	63.9%
Remainder									
6184 (47)	28.5%	13668 (74)	30.7%	15221 (71)	32.2%	17849 (75)	35.2%	18830 (69)	36.1%
TOTAL									
21734 (57)	100.0%	44493 (84)	100.0%	47282 (81)	100.0%	50705 (85)	100.0%	52126 (79)	100.0%



TOP 10 Registro Australiano

Table HT4 10 Most Used Femoral Components in Primary Total Conventional Hip Replacement

2003		2013		2014		2015		2016	
N	Model	N	Model	N	Model	N	Model	N	Model
3901	Exeter V40	6932	Exeter V40	7406	Exeter V40	7455	Exeter V40	7419	Exeter V40
1029	ABGII	4668	Corail	5036	Corail	5411	Corail	5815	Corail
1000	Synergy	2259	Quadra-H	2916	Quadra-H	2828	Quadra-H	2736	Quadra-H
819	Alloclassic	1462	CPT	1565	CPT	1517	Polarstem	1813	Polarstem
809	VerSys	1048	Polarstem	1201	Polarstem	1295	CPT	1315	Accolade II
780	Spectron EF	813	Secur-Fit	841	Anthology	905	Accolade II	1216	CPT
713	Secur-Fit Plus	785	CPCS	726	CPCS	842	Taperloc	982	Taperloc
618	Omnifit	765	Accolade I	716	Secur-Fit	811	CPCS	790	CPCS
565	C-Stem	731	Synergy	715	Taperloc	778	Anthology	780	Tri-Fit TS
485	S-Rom	643	Anthology	574	Synergy	579	Tri-Fit TS	779	AMiStem H
10 Most Used									
10719 (10) 62.8%		20106 (10) 68.0%		21696 (10) 67.3%		22421 (10) 66.1%		23645 (10) 66.0%	
Remainder									
6354 (73) 37.2%		9463 (109) 32.0%		10539 (109) 32.7%		11521 (98) 33.9%		12160 (91) 34.0%	
TOTAL									
17073 (83) 100.0%		29569 (119) 100.0%		32235 (119) 100.0%		33942 (108) 100.0%		35805 (101) 100.0%	



ANATOMICAL

CEMENTED GLENOID

- 10 sizes
- 6 mm mismatch (validated 2÷10)

HUMERAL HEAD

- 10 sizes
- CoCr

DOUBLE ECCENTER

- Adjustable head eccentricity (0÷5mm)

HUMERAL ANATOMICAL METAPHYSIS

- 3 inclination options 128/135/142°
- Cementless and cemented

HUMERAL DIAPHYSIS

- 11 sizes Standard and Short
- Anatomical calcar shape
- Self-centering and self-orienting shape
- Cementless (Ti-Plasma spray+HA) and cemented options

REVERSE

GLENOSPHERE

- 4 ϕ (32, 36, 39, 42)
- Lateralized COR (4mm)
- Embedded Inferior offset (2mm)

PEGGED GLENOID BASEPLATE

- 3 ϕ (22, 24.5, 27 mm)
- 3 length (15, 25, 35 mm)

GLENOID POLYAXIAL LOCKING SCREW

- Polyaxial locking screws (15°±15°)

HUMERAL REVERSE HC LINER

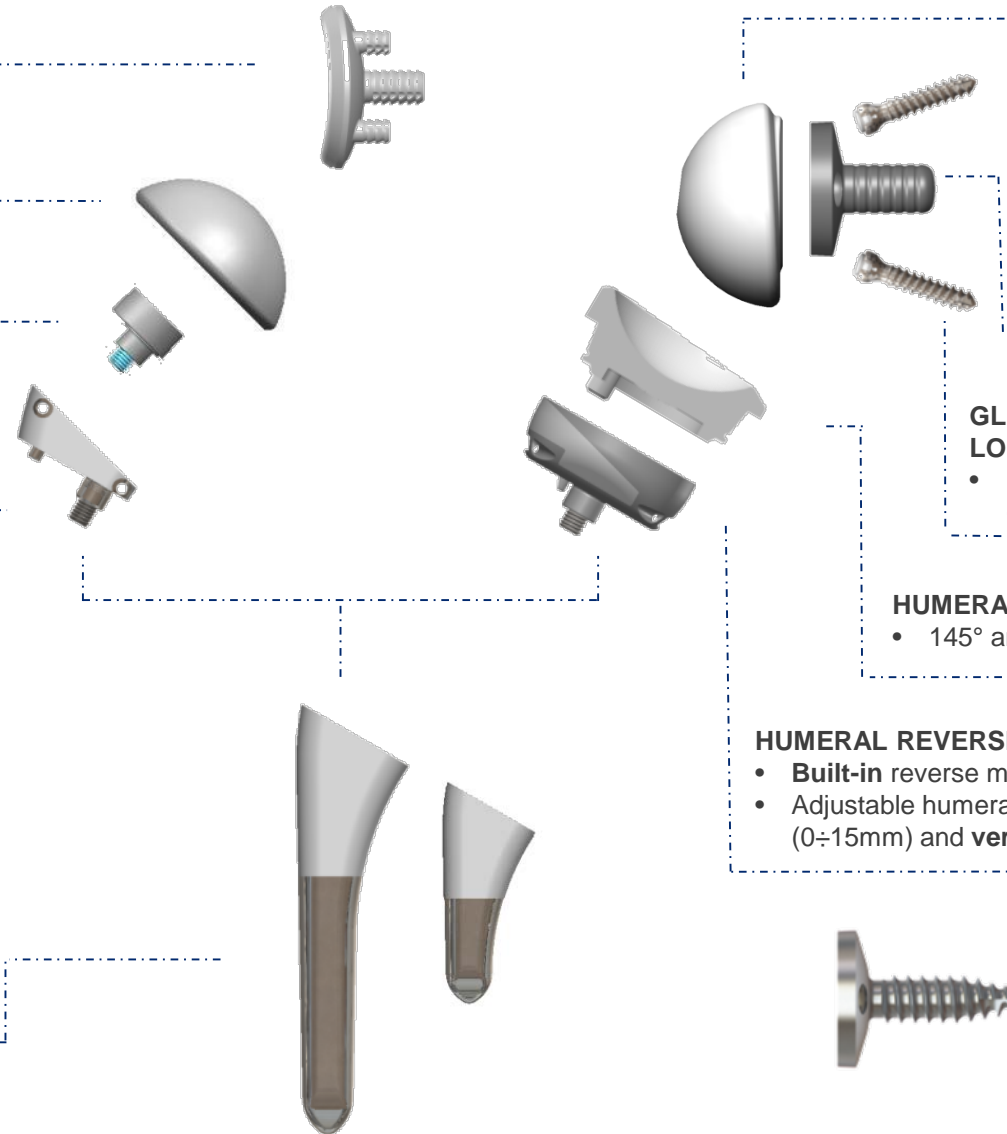
- 145° and 155° inclination options

HUMERAL REVERSE METAPHYSIS

- Built-in reverse metaphysis
- Adjustable humeral reverse height (0÷15mm) and version (+/- 20°)

THREADED GLENOID BASEPLATE

- 2 ϕ (24.5, 27 mm)
- 3 length (25, 30, 35 mm)





NEWS 2018: SPINE



Not all products are available in all countries. Product availability is dependent upon the registration requirements for your country.



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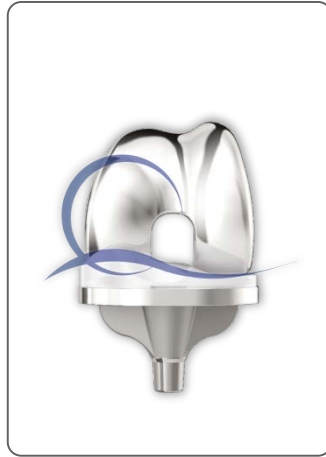
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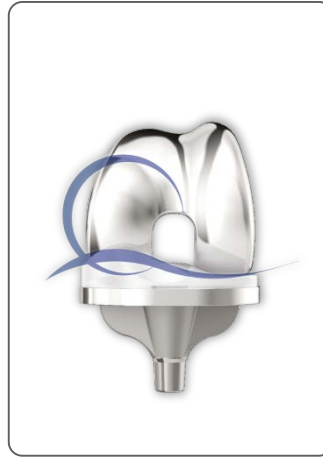
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Grazie
per la vostra attenzione



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